



Agenda

1

Who we are
and our
background



2

Our
operating
segments



3

Global
presence



4

Our
brands



5

Our
customers'
brands



6

Why
Sovena?



1

Who we are



A leading partner in
the food industry,
with feet firmly on
the ground



A family business with
freshness and **willingness**
to bring current contexts
to the future of food

Our purpose

Working to accelerate the
evolution of food globally

Our signature
Feeding Futures

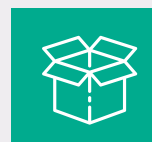


Back





What we do



We develop and offer products and services in the **olive oils** and **vegetable oils** sectors

We are one of the largest companies in the world in the categories in which we operate with **\$1.3 B** of revenues

1

Our values



Professionalism

We live our business.



Responsibility

We remain conscientious.



Reinvention

We grow with each opportunity.



Inspiration

We advance together.



Knowledge

We know our business.

1



Employees

+1,100

Spain
440Portugal
411USA
146Brazil
21Others
120

+2,000

Customers



+70 Countries

Destination
markets

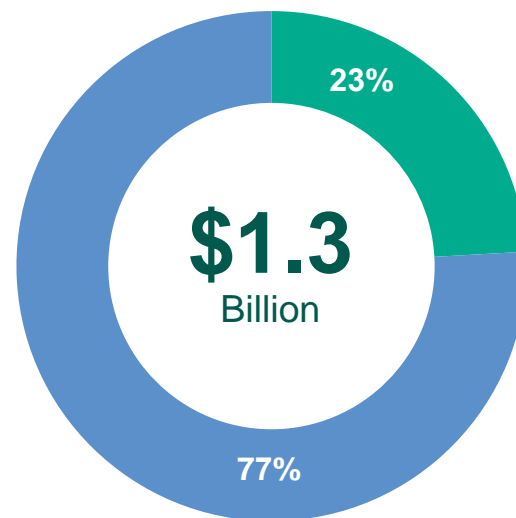
Back

Sovena in big figures



Sales

■ Portugal
■ International



Sales evolution
(Net Sales in Millions | Sovena Group)



Sales by product type

Type



Olive Oils

41%



Vegetable Oils

40%



Blends

5%



Biodiesel

5%

By-products (flours
and others)

6%

Services (Port
activities)

2%

Other products
(table olives,
vinegars etc.)

1%

Our history

Consolidation in Portugal

19th century -
20th century

Our ambition comes
from creation



By the hands of **Alfredo da Silva CUF - Companhia União Fabril** was born, which became the largest industrial, commercial and financial group in Portugal

20th century

We rolled up
our sleeves



In the **80s**, his heirs got to work and acquired **Sociedade Alco**, dedicated to the extraction, refining and packaging of edible oils and later, **Fábrica Torrejana de Azeites**

In the **1990s**, Alco acquired the total shareholding of Sovena. Later, the Mello family expands the business by acquiring control of **Nutrinveste**. In 1999, it bought **Tagol**, an extraction and refining factory for vegetable oils



Back

Our history

Internationalization

21st century

We build new paths for food

2002

Acquisition of Agribética assets in Seville, giving rise to **Sovena Spain**

2005

Acquisition of 80% of East Coast Olive Oil, the largest importer and packer of olive oil in the USA, giving rise to **Sovena USA**

2012|2014

Acquisition of **Moltuandujar** (extraction, refining and packaging in Spain)

2004

Acquisition of Simão & Companhia's assets, materializing the ambition of entering the **Brazilian market**

2007

Creation of **Elaia** (2007), as an agricultural project and opening of **Lagar do Marmelo** (2010)



Back

1

Our history

Internationalization

21st century

We build new paths for food

2014

Creation of **Agropro**
(purchase of seeds
and sale of veg oils
and flours)

2015

Creation of
Sovena Brazil

2019

Acquisition of a complex
in **California**, to be
Sovena's 2nd logistics
center and packaging
plant in the USA and
creation of **Sovena
Angola**

2020

Acquisition of 25%
of Soho Comercial;
**leading olive oil
producer in Chile**

2021

Creation of
Nutrifarms, a
new agricultural
project, 100%
owner of
Nutrinveste

2022

Acquisition of
Centazzi, a
reference in the
healthy food
market, with more
than 500 products

Our operating segments



Agriculture

Olive groves,
almonds
sunflower
and canola



Sourcing

Access to the main
global producers of
olive oils, seeds and
vegetable oils



Transformation

Extraction and
Refining



Packaging

Ability to respond to
the most diverse
needs



Sales

Global presence in
retail, wholesale,
foodservice and
industrial channels

Olive Oils

→ Olive oils, of the most diverse qualities,
origins and varieties

→ And other related products like vinegars,
chilies and table olives

Vegetable Oils

→ Sunflower, soybean, canola, peanuts, grapeseed,
avocado, sesame and coconut

→ And biodiesel

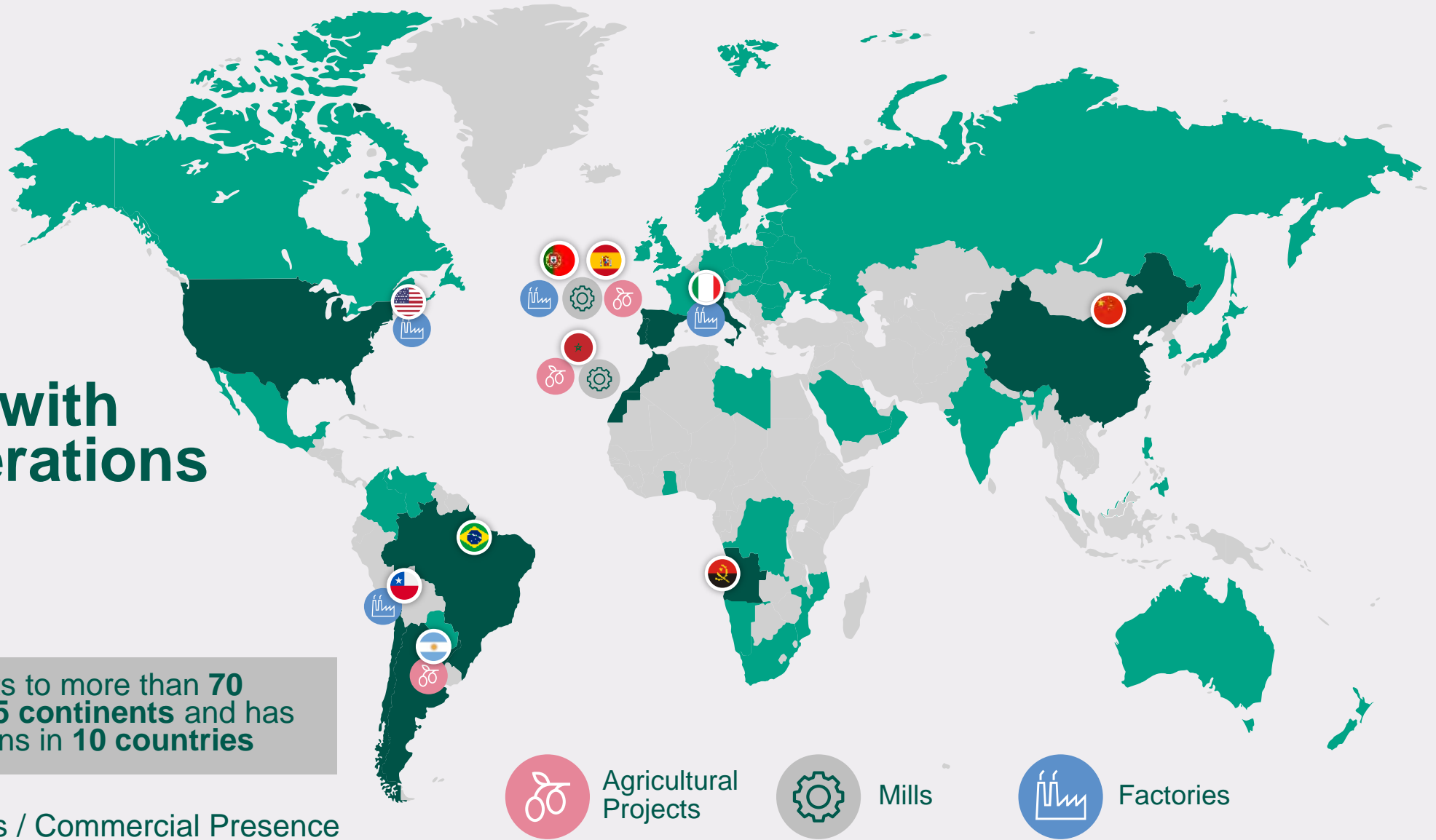


Back

Global presence with direct operations in several countries

→ Sovena exports to more than **70 countries** on **5 continents** and has direct operations in **10 countries**

- Direct Operations / Commercial Presence
- Export markets



Agricultural Projects



Mills



Factories



Back

Global industrial operations

Portugal



Spain



USA



Chile



Italy



Extraction Capacity

- **Sunflower** : 1,350 tons/day
- **Canola** :1,200 tons/day
- **Soybean** : 1,950 tons/day

- **Sunflower¹**: 1,350 tons/day

Refining Capacity

- **Sunflower**: 375 tons/day
- **Soybean**: 565 tons/day
- **Biodiesel**: 300 tons/day

- **4 refineries¹**:
- **Veg Oil**: 950 tons/day
- **Olive Oil**: 200 tons/day

Packaging Capacity

- **8 packaging lines** :
- 1,150,000 liters/day

- **11 packaging lines**:
- 2,000,000 liters/day
- Table olives

- **8 packaging lines (Rome, NY & California)**:
- 1,200,000 liters/day

- **3 packaging lines**: 100,000 liters/day

- **7 packaging lines²**: 800,000 liters/day

1) In Olmedo (Spain) includes a Façon for Extraction (600tons / day) and Oil Refining (300tons / day)

2) Under the Façon regime

Agricultural projects under management



Olive grove
Agricultural Projects



Oilseed
Agricultural Projects



Almond
Agricultural Projects

618 acres



17,792 acres



279 acres



642 acres



2,866 acres



24,711 acres



Note: Planted acres

And we are exploring new agricultural projects



Olive Groves

~20,510 acres **Strategic**

**Strategic Vision:
GROWTH**



OilSeeds

~24,711 acres

**Strategic Vision:
CONSOLIDATE**



Almond & Others

~1,236 acres

**Strategic Vision:
DIVERSIFY**



Our main brands



SOLEADA

FONTASOL



CÓRDOBA

Vege®

COOK WITH  CONFIDENCE
SINCE 1999

GEM

Olivari

Tri-Fri



Strategically designed to respond to the different needs of products, formats, and origins... our brands are adapted to the most diverse cultures and consumers



Back

Brand Portfolio

Highlights



MS
29%



Leader in the
Portuguese market

Most awarded
Portuguese olive oil
brand in the world



MS
23%



Sovena's largest
brand in volume

Reference brand in
Brazil

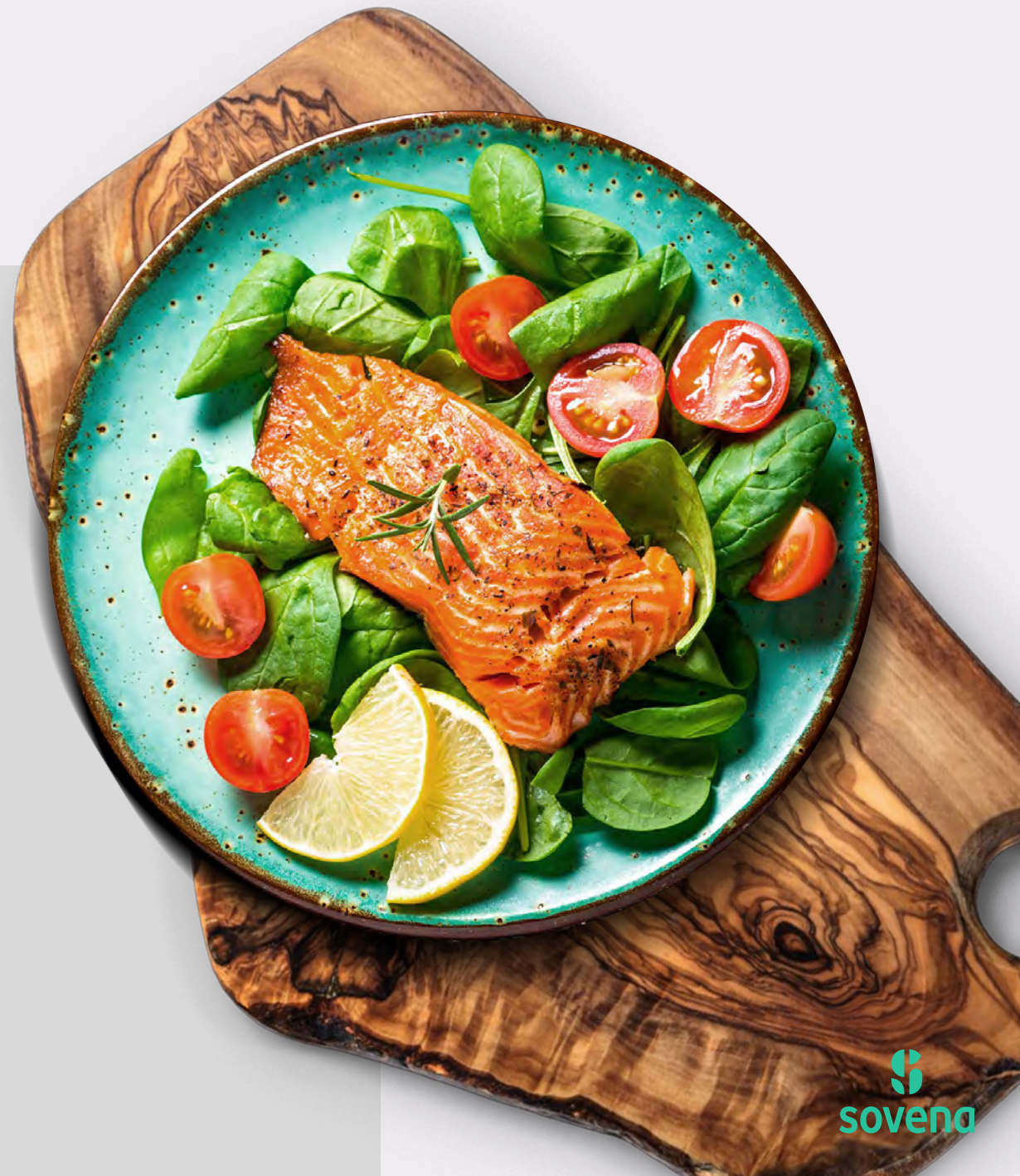


MS
41%



Leader in the
Portuguese market

Reference brand in
Angola



Back

Source: Nielsen

5



Our customers' brands

We supply olive oils and vegetable oils to customers around the world, supporting them in the development of their own brands

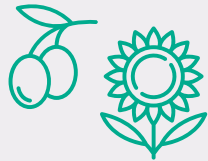


**WE ARE THE
WORLD'S LARGEST
OLIVE OIL SUPPLIER
FOR PRIVATE LABEL
BRANDS**



Back

Flexibility to the fullest



Sourcing

Availability to meet the most **different profiles, origins, and types** of oils



Formats

Production lines capable of producing **more than 70 different types of bottles and sizes**



Location

Factories in strategic locations and logistical capacity to serve any point on the globe



Back

Global Scale and Presence

Global access to olive oils, vegetable oils, and **industrial and logistics capacity to provide competitive service in any location**



Full Portfolio (“One-Stop-Shop”)

Availability to supply all **types** of olive oil, vegetable oils and associated categories (blends, specialty oils, vinegars ...)



Vertical Integration

Presence in all stages of the value chain, from the product origin, through industrial transformation to distribution to customers



Why Sovena?



Quality

Capacity to meet the highest standards and requirements of Industry, Customers and final Consumers.

Strict control of the entire value chain in own and external accredited laboratories including an accredited olive oil tasting panel.



Sustainability

Sovena is a structurally sustainable company. We insist on adding value to the chain, with sustained and sustainable decisions and we seek balance framed by our belief on a circular economy



Partnership and Consulting

We establish **solid relationships** with important partners in our sectors, seeking synergies and creating value (Bunge, Acor...). **We advise and support** the decision-making processes of our clients with our experience





Ready to feed
futures?



How to reach us



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sovena